# GlimmerX:

Global ImmunoDiagnostics

Game-Changing Diagnostics Development for Difficult-to-Diagnose and Difficult-to-Treat Bacterial Infections



### GlimmerX: A holding company





Founder, Consultant
Professor, Yale School of Medicine
>\$48 million in research funding to
date; well connected in industry;
Expert in assay development, animal
models, microbiology, immunology
and human/field testing



Carla Devillers, M.B.A.
Founding Executive
Wharton M.B.A.
Highly experienced
international finance,
operations, and business
development executive



Partner
Experienced innovator in start-ups
Serial entrepreneur



Wilson Sonsini Goodrich & Rosati: Global intellectual property and corporate lawyers





Yale Accelerator for
Innovation Development
Team:
Colleen Lopez, PhD
Eva Leung
Konstantine Drakonakis

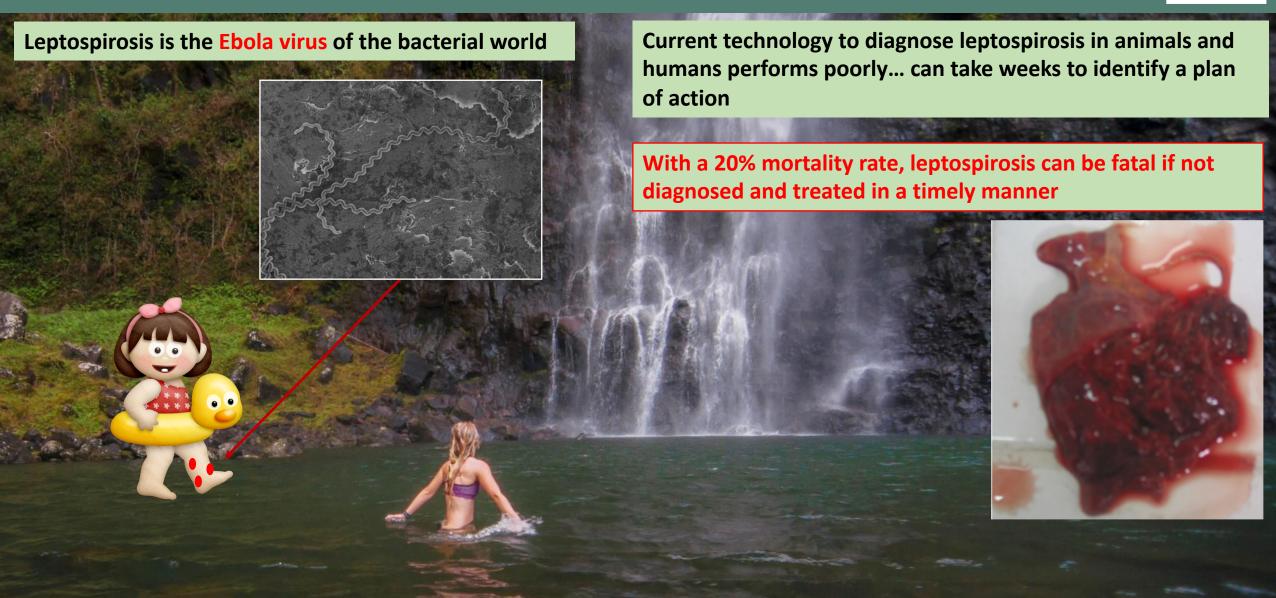
## A story ...





## The Leptospirosis problem

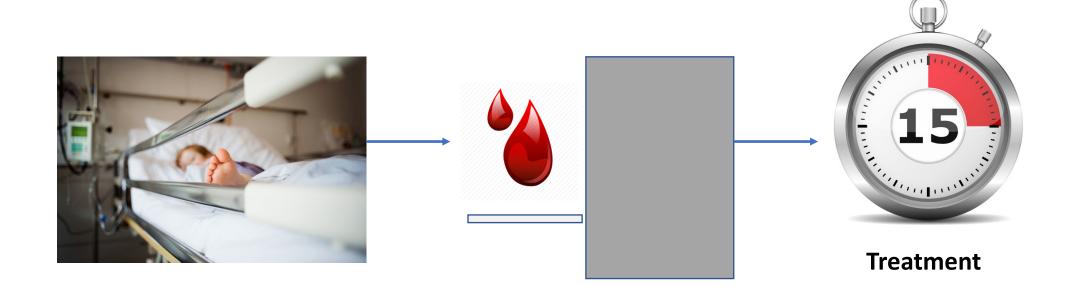




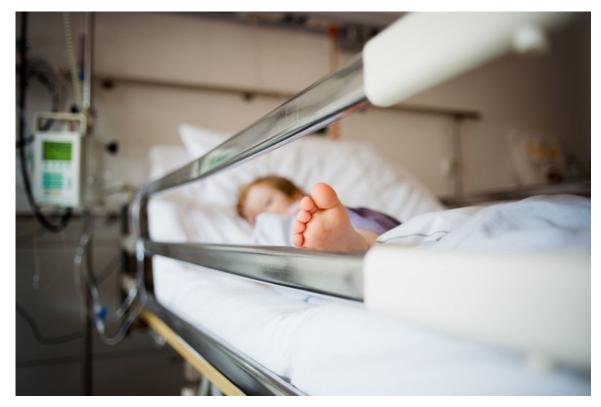
### The Solution: GlimmerX



- Patent-pending IP/technology
- BETTER, FASTER platform for point-of-care diagnosis
- QUICK, RELIABLE diagnosis of hard-to-identify bacterial infections



### The broader problem



Sepsis, Urinary Tract Infection, Meningitis





Delayed diagnosis

TATAL

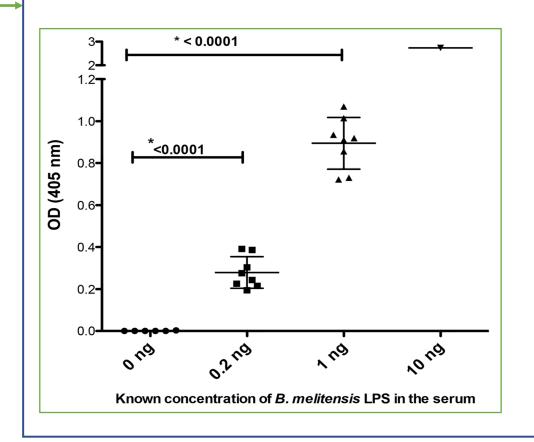
## GlimmerX Technology



PLOS NEGLECTED TROPICAL DISEASES

- Track record of discovery directed at unmet needs
  - Already done it
  - Newly applying it
  - Will apply it to new, untapped, vast opportunities

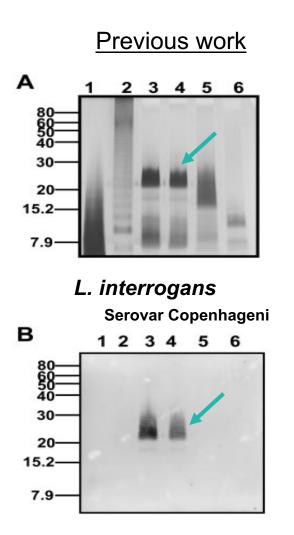
A Protein-Conjugate Approach to Develop a Monoclonal Antibody-Based Antigen Detection Test for the Diagnosis of Human Brucellosis



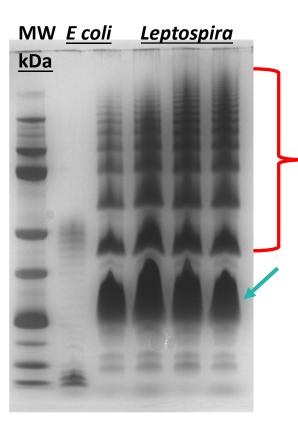
## GlimmerDx Technology, newly applying it: LeptoX Proof-of-Principle



- New antigen discovery
- Uses novel immunochemical platform
- Develop ultrasensitive biosensors
- Bottom line: we identify novel targets;
   from there, we make new diagnostics



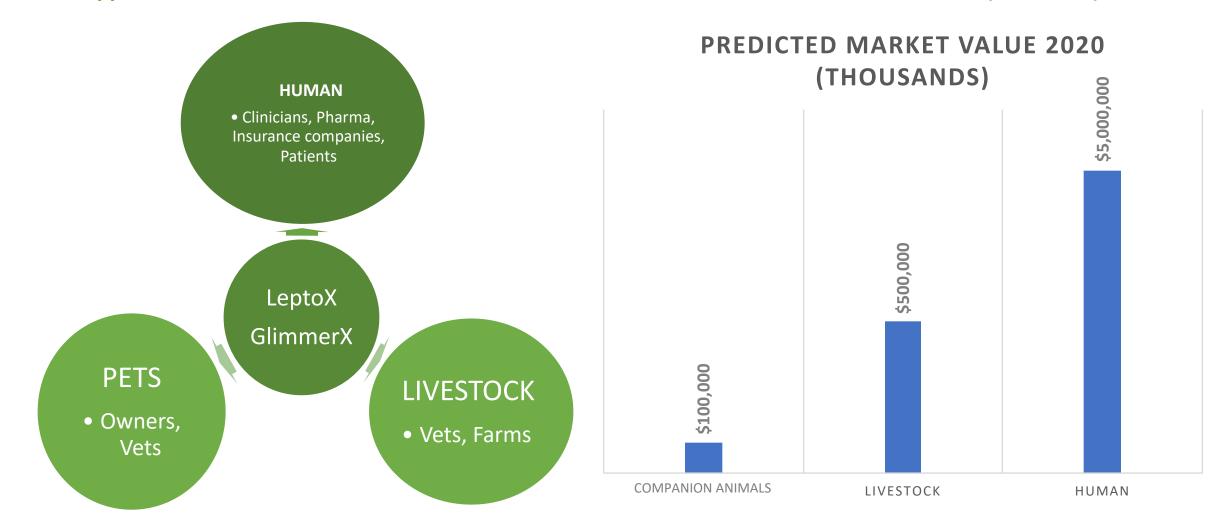
#### **Our novel IP**



### LeptoX: Initial focus; GlimmerX expanded scope



Scalable glycoconjugate platform with potential to capture <u>not only</u> HUMAN and ANIMAL segments for leptospirosis (LeptoX) but <u>will be applied</u> to vast new markets -> SEPSIS, UTI, MENINGITIS, ANTIBIOTIC RESISTANT BACTERIA (GlimmerX)



## Our Offering vs. Competition



Company	Diagnostic Method	Processing Time	Breadth of Diseases	Reliable Results	Affordable	Easy to Do
GlimmerX/ LeptoX	Antigen detection	15 minutes	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
ARUP	Molecular diagnosis (home-brewed)	~1-5 days	X	?	X	X
PanBio, MRL Dx, Linnodee	Antibody detection (ELISA, latex agglutination, hemagglutination)	1-6 weeks	X	X	<b>√</b>	<b>✓</b>
Hospital labs	Culture	2-3 months	X	X	<b>✓</b>	X

#### Blavatnik Funds will enable GlimmerX



#### YEAR 1

- Pilot \$100,000
  - Lepto: diagnostics prototypesELISA; POC device
  - Pilot testing in animals
- Full \$300,000

Above plus

- UTI, drug-resistant bacteria: diagnostics prototypes
- In vitro testing
- Pilot animal testing

#### **YEAR 2 - 3**

- New, nondilutive funding; early stage investment
- Create SOPs/protocols to enable pilot cGMP
   Diagnostic device/platforms scale up
  - For clinical testing in endemic sites
  - Licensing partners for manufacture/distribution

#### **YEAR 4 - 5**

- Early stage investment
- cGMP production
- Preclinical testing begins
- Veterinary trial testing
- Prepare for IND/Phase I human clinical trials

### Thank You!



## Questions?

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