AWARD OVERVIEW

Award Types

$100K
Pilot Grant
1 Year

$300K
Development Grant
1-2 Years

Most or all of funding used to pay for work at contract research organizations (CROs). Not intended to support research within Yale labs

Selection Criteria

• Research addresses **major unmet need**
• Strong indications of **commercial interest**
• Technology is near a “**value inflection point**”
• Technology is **patentable** with freedom to operate
• **Engaged, committed** principal investigator
AWARD HISTORY

2017-2022 Awards
55 Awards to 46 Projects ($15MM Total)

- Research Technology, 1
- Medical Device, 2
- Digital Health, 4
- New Category in 2022
- Therapeutics, 39

2023 Awards
$2.6 Million
Maximum Total Awards Amount
Applications due Oct 31st, 2022
<table>
<thead>
<tr>
<th>Key Dates</th>
<th>2022</th>
<th>2023</th>
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<tbody>
<tr>
<td><strong>October</strong></td>
<td>Deadline for pre-proposals 10/31: All applications must be submitted by 5PM</td>
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<tr>
<td><strong>November</strong></td>
<td>Quarterfinalists Pitch Evaluations 11/9: Therapeutics and Devices 11/10: Digital Health 15 Min Zoom Required</td>
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<tr>
<td><strong>December</strong></td>
<td>Yale LifeSciences PitchFest 12/8: Selected semifinalists pitch</td>
<td><strong>January</strong> Finalists Selected Board selected finalists notified</td>
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<tr>
<td><strong>January</strong></td>
<td>Finalists Selected Board selected finalists notified</td>
<td><strong>April</strong> Final Presentations Jan-Apr: Finalists will optimize pitch to incorporate board feedback and finalize budgets. Support will be provided by Blavatnik Team.</td>
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<td><strong>June</strong></td>
<td>Funding Starts 6/1 – Awardee funding begins</td>
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**Yale Ventures**
A 5-minute slide pitch is all you need for your pre-proposal submission!

*Just get together 6-8 PowerPoint slides that you can present in 5 minutes that answer these basic questions:*

- **Product**: What’s the product/service?
- **Market Landscape**: What’s the market? What’s the competition?
- **Product Strategy**: What are your differentiating unique benefits? How would this product make money?
- **Current State**: What is the status of your product? Who is on your team?
- **Purpose**: What would you accomplish with Blavatnik funding? What do you aim to make happen with these results in hand? With whom?
Top Blavatnik applicants will pitch in front of a live audience of pharmaceutical, biotech, healthtech, and venture executives and entrepreneurs, as well as others in the Yale and local life sciences community.

Pitches will be filmed! Slide decks and videos will be used for BOTH selection of finalists by the Blavatnik Board, and for marketing of opportunities to corporations, investment firms, and entrepreneurs on the Yale Ventures website.

YALE LIFESCIENCES PITCHFEST

Thursday Dec 8th
INVESTMENT ADVISORY BOARD

Tim Shannon, MD  
Canaan Partners

Kate Bingham  
SV Health Investors

Steve Knight, MD  
F Prime Capital

Liam Ratcliffe, MD  
Access Industries

Jason Rhodes  
Atlas Ventures

Allyson Rinderle  
KKR

Kevin Ryan  
AlleyCorp

Stacey Seltzer  
Aisling Capital

David Singer  
Maverick Capital

Mary Tanner  
Evolution Life Science Partners

Peter Thoren  
Blavatnik Family Foundation
Reach out to your **business development** lead: John Puziss, Dave Lewin, Hong Peng, Lolahun Kadiri, Richard Anderssen, Bob Migliorini, Morag Grassie

**Blavatnik Leadership:** Bill Wiesler, Morag Grassie, Jennifer Beecham

**Blavatnik Fellows:** Full time PhD entrepreneurs working closely with faculty to develop business plans

**Blavatnik Associates:** Part time grad students and postdocs working closely with fellows to conduct detailed business analyses

70+ industry executives to provide feedback and guidance

Visit our **website** to see FAQs, application guidelines, and a repository of award winning pitches  
[https://ventures.yale.edu/blavatnik-fund-innovation-yale](https://ventures.yale.edu/blavatnik-fund-innovation-yale)
UPCOMING EVENTS: MEET THE REVIEWERS

Events
- 10/13 – Therapeutics and Medical Devices
- 10/20 – Digital Health and Health Tech

Event Details
- Agenda
  - 4:30-5:00PM – Check in and networking
  - 5:00-6:00PM - Panel discussion with Blavatnik reviewers “What Makes a Fundable Proposal”
  - 6:00-7:00PM – Networking Reception
- Location – TAC Lobby and Auditorium