## Revolutionizing the Process of **Biomedical Innovation through Catalytic Failure**



Yale Innovation Summit June 1<sup>st</sup> 2023 Greg Tietjen, PhD CEO and Co-Founder

## The Roadblock: We don't know how to fail



### Why is the process of biomedical innovation so flawed?

Time to failure is way too long (10+ years) Consequences of failure are massive We don't begin with the patient in mind (failure isn't useful)

# Our Solution: Enabling Catalytic Failure



### How isolated human organs transform the process:

- ✓ Begin with the end in mind by starting with diseased human organs
- ✓ Reduce the time to signal in humans from 10+ years to <3 months</p>
- ✓ Fail fast in humans without putting patients at risk

# Our Inspiration:

Typically <10% of Organ Donors that pass in hospital have even a single solid organ donated

Donor families are denied the solace that the gift of donation provides



Deceased Donor Organs Don't Need to Be Transplantable to Be Transformative



# How Human Organ Trials Works:



## How We Design and Execute a Human Organ Trial:

#### Design



Our custom software and team of world experts **make design of complex human organ studies easy** 



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We then **run perfusions in cohorts of 3-10 human** organs with the potential to scale up for lead assets

Execute

## Deliver



Finally we deliver **concise and actionable insights** with our custom data analytics pipelines

## What Human Organ Trials Can Uniquely Provide...

1. Fill the gap between animal studies and human clinical trials

2. Enable *unexpected discoveries* because of the inherent complexity and variability

3. Enable early-stage research to *solve late-stage bottlenecks* like scale up & delivery

4. Be a *catalyst for new technologies* across the therapeutic & diagnostic landscape

#### The bottleneck for Human Organ Trials has been lack of speed and scalability

Revalia was founded to overcome these final bottlenecks and unleash the full potential of Human Organ Trials

# Revalia's Organ Tech Team

Flexible team model to support agile development, with ability

to scale resources up and down

as needed.



Peter Buniak, Chief Technology Officer



Ivan Shulak, Solution Architect



Andrii Melnvchuk. **Quality Assurance** 



Yurii Lampak, **Backend Developer** 



PM/ Business Analyst



Taras Petryshak, **Big Data Developer** 



Mariam Khalimkova, Andrey Hankevych, Team Lead



Revalia's Organ Tech Team is building a custom, full stack platform including software, hardware and analytics

# Revalia's Multi-Organ Perfusion Team



Jenna DiRito Dir. of Perfusion Ops



**Kourosh Saeb-Parsv** CSO





**Benjamin Abram** Sr. Perfusion Specialist



**Blesing Zenick Perfusion Specialist** 



**Kat Nurminksy** Sr. Perfusion Specialist



**CJ** Arnold **Perfusion Specialist** 



Kat Nurminksy Sr. Perfusion Specialist



**Flor Fernandez** Yale Surgical Fellow



#### World's First Simultaneous **Triple Liver Perfusion**

## Revalia's Current Capacity & Capabilities

## Research Organ Supply

Establishing partnerships with multiple top tier Organ Banks
Access to 1000+ research organs per year (heart, lung, liver, kidney & pancreas)
Initiated first-of-its-kind 'Research Exclusive Organ Donation' Program

## Perfusion Capacity

High volume capacity for liver (5 days) and kidney (1-2 day)
Have established a lung perfusion program for ~8 hr perfusion experiments
Experience with heart and pancreas to establish on demand

## Injury/Disease Models

- Acute injury (hypoxia, drug induced toxicity)
- ➤Immune injury model
- ➤Cancer model

# The Revalia Bio Leadership & Advisory Team



Our diverse team has a unique combination of expertise from human organ perfusion to drug development to managing complex data systems